

VLADIMIR TRAJKOVIĆ

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EXPERIENCE

Product Consultant

Barracuda FX, part of the ION Group

Banking and Finance, IT

📅 12/2020 – Ongoing

- Design business site surveys matching clients' operating models
- Deliver clear and concise solution designs which provide tactical and strategic direction for the product implementation
- Develop product enhancements based on the client needs and innovative business trends

Head of Trading Department

Sparkasse Bank

Banking and Finance

📅 07/2017 – 12/2020

- Managed Trading Department based on a comprehensive knowledge of liquidity, currency, interest rate and market risks, a thorough understanding of macroeconomics and ALM
- Increased net trading result for 20% (YTD 2020 vs. 2019) and 29% (2019 vs. 2018)
- Increased Bank's FX market turnover for 28% (2019 vs. 2018) and 35% (2019 vs. 2017)
- Increased business turnover with Exchange Houses by 15% (2019 vs. 2018) and 60% (2019 vs. 2017)
- Increased FX market share for 21% (2019 vs. 2018) and 20% (2019 vs. 2017)

Senior Treasury Advisor

ProCredit Bank

Banking and Finance

📅 11/2012 – 07/2017

- Managed Bank's consolidated funds optimally and profitably thus significantly increased Department's revenue

Head of Business & Product Development and Account Management

ProCredit Bank

Banking and Finance

📅 09/2007 – 11/2012

- Introduced new products and services which helped Bank's evolving into the digital world
- Actively recruited new employees to improve the quality of the Bank's Front Officers' service

Branch Office

ProCredit Bank

Banking and Finance

📅 05/2004 – 09/2007

- Joined banking sector and started my career as the Employee of the year

Billeting Coordinator

Kellogg Brown and Root

Government and Defense

📅

08/1999 – 01/2003

- Obtained military clearance and assisted in deployment and redeployment of over 80,000 US and international armed forces

EDUCATION

Bachelor of Business Administration

American Heritage University of Southern California

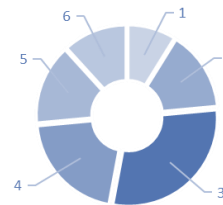
📅 2009 – 2012

📍 San Bernardino, CA

SUMMARY

Twenty-two years of experience include treasury affairs, retail banking, project management, business and product development, account management, process and procedure establishment, branch networking, market research and competition analyzes, operations control.

MY DAY



1. Preparing my day
2. Doing the most important things first
3. Improving my work
4. Family time
5. Coding & Planes
6. Dreaming big

MY LIFE PHILOSOPHY

Never despair for what you have missed. It is irretrievable. Instead, focus on creating new opportunities.

ACHIEVEMENTS



Where I am now

The hard work always pays off

STRENGTHS



Sustainable leadership

Best applied, expanded and improved during over 12 years of continuous working experience in senior team member positions that have required a high level of professional commitment and a high degree of personal integrity.

PASSIONS



Trading

Charts, graphs, yield curves, news, analysis



Programming

Everyone should learn how to code. It teaches you to think. {Steve Jobs}



Planes

V1, Rotate, V2, Positive Rate of Climbing